

Revenue, Expenses and Changes in Net Assets or Fund Balances	2001	2002	2003
Revenue			
1 Contributions, gifts, grants, and similar amounts received:			
1a Direct public support	\$282,560,853	\$199,936,133	\$203,708,515
1b Indirect public support			
1c Government contributions (grants)	\$176,921,000	\$193,239,000	\$196,237,000
1d Total (add lines 1a through 1c) (cash \$ noncash \$)	\$459,481,853	\$393,175,133	\$399,945,515
2 Program service revenue including government fees and contracts	\$1,262,568,000	\$1,365,674,000	\$1,507,863,000
3 Membership dues and assessments			
4 Interest on savings and temporary cash investments	\$17,877,000	\$12,726,000	\$9,418,536
5 Dividends and interest from securities	\$29,087,000	\$20,799,328	\$37,218,000
6 Rents			
6a Gross rents	\$29,057,000	\$33,358,945	\$35,409,000
6b Less: rental expenses	\$32,561,000	\$36,223,945	\$36,520,000
6c Net rental income or (loss) (subtract line 6b from line 6a)	(\$3,504,000)	(\$2,865,000)	(\$1,111,000)
7 Other investment income			
8 Securities Income			
8a Gross amount from sales of assets other than inventory	\$2,324,055,000	\$3,487,366,000	\$4,261,142,000
8b Less: cost or other basis and sales expenses	\$2,314,676,000	\$3,447,803,924	\$4,231,805,000
8c Gain or (loss)	\$9,379,000	\$39,562,076	\$29,337,000
8d Net gain or (loss)	\$9,379,000	\$39,562,076	\$29,337,000
9 Special events and activities			
9a Gross revenue	\$2,996,790	\$754,852	\$888,948
9b Less: direct expenses other than fundraising expenses	\$4,036,485	\$1,473,985	\$1,765,783
9c Net income or (loss) from special events	(\$1,039,695)	(\$719,133)	(\$876,835)
10a Gross sales of inventory, less returns and allowances	\$33,141,000	\$32,493,386	\$34,551,000
10b Less: cost of goods sold	\$26,501,000	\$25,720,714	\$28,136,000

10c Gross profit or (loss) from sales of inventory	\$6,640,000	\$6,772,672	\$6,415,000
11 Other revenue	\$282,332,579	\$318,537,000	\$329,905,001
12 Total revenue	\$2,062,821,737	\$2,153,662,076	\$2,318,114,217
Expenses			
13 Program services	\$1,782,785,205	\$1,934,915,163	\$1,971,448,358
14 Management and general	\$127,827,104	\$147,246,365	\$162,320,120
15 Fundraising	\$16,064,000	\$19,589,472	\$21,061,739
16 Payments to affiliates			
17 Total expenses	\$1,926,676,309	\$2,101,751,000	\$2,154,830,217
Net Assets			
18 Excess or (deficit) for the year	\$136,145,428	\$51,911,076	\$163,284,000
19 Net assets or fund balances at beginning of year	\$2,082,322,000	\$2,118,698,000	\$2,172,066,000
20 Other changes in net assets or fund balances	(\$99,769,428)	\$1,456,924	\$32,358,000
21 Net assets or fund balances at end of year	\$2,118,698,000	\$2,172,066,000	\$2,367,708,000